

Executive Line Production Report

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The Receiver
Your Company
P.O. Box 1234
Anycity, USA 40000-1234

Personal & Confidential

Bottom-Line Recommendation


Candidate: John Smith
Position: Executive Line Production Management
Bottom-Line: Recommended

The validity scales from the Self-Descriptive Index indicate that Mr. Smith completed the questionnaires in an honest manner. Therefore, the profile results accurately represent his pattern of motivation and style of approaching work.

Summary of Candidate's Critical Management Skills Potential

Agreed-Upon Skills	Candidate Score
LINE ORIENTATION	87%
PRODUCTION APPROACH	76%
DIRECTS AND CONTROLS OTHERS IN A CORPORATE SETTING	62%
DECISION MAKING EFFICIENCY	83%
DECISION MAKING ACCURACY	54%
WRITTEN COMMUNICATIONS	49%
INSPIRES ACCOUNTABILITY AND TEAMWORK	63%
EMBRACES THE STRATEGIC VISION	36%
POLITICALLY ASTUTE	81%
PRACTICAL INTELLIGENCE	64%
ANALYTIC ABILITY	70%

In-Depth Evaluation of Critical Executive Line Production Management Skills Potential

LINE ORIENTATION	SCORE 87%	
Definition: Accepts accountability for bottom-line results; seeks control and the final authority to make decisions impacting bottom-line results; focuses on incremental but significant improvements in the efficiency, quality, and profitability of short-term results; takes an authoritative approach to enlisting the necessary support to implement decisions, using logic to address any opposition; seeks a course that softens the negative impact on others without being diverted from his objective.		
Skill/Capability Level: Mr. Smith seeks to develop general management skills and takes responsibility for the processes that produce core business results. He uses his authority to implement plans that are geared toward increasing profitability and quality consistency. His style is likely to be logical and straightforward as he gathers information for decisions and provides direction to his associates.		