



Growth Resources

## Profit Center Manager Profile Structured Interview Questionnaire

| <i>Agreed-Upon Skills</i>                                      | Candidate Score |
|--|-----------------|
| PROJECT APPROACH   | 70%             |
| PROFIT CONSCIOUS IN A MANAGEMENT ROLE                          | 51%             |
| TAKES INITIATIVE IN A BUSINESS UNIT                            | 49%             |
| DEVELOPS TECHNICAL COMPETENCE                                  | 93%             |
| TAKES RESPONSIBILITY FOR RESULTS AS AN ENTREPRENEURIAL MANAGER | 33%             |
| ABILITY TO LEARN THE BUSINESS                                  | 67%             |
| DIRECTS AND CONTROLS OTHERS IN A BUSINESS UNIT                 | 84%             |
| PRACTICAL INTELLIGENCE   | 81%             |
| ANALYTIC ABILITY   | 63%             |

**Applicant:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Interviewer:** \_\_\_\_\_