



Growth Resources

# Inbound Telesales Rep Profile Structured Interview Questionnaire

<i>Agreed-Upon Skills</i>	Candidate Score
IMAGE BUILDING	
PROBLEM-SOLVING	
IDENTIFYING CUSTOMER NEEDS	
MAXIMIZES RESULTS BY MAKING CUSTOMER SATISFACTION A PRIORITY	
MAKES PROFITABLE RECOMMENDATIONS IN A CONTRIBUTOR ROLE	
TOTAL	

<b>Applicant:</b> _____
<b>Date:</b> _____
<b>Interviewer:</b> _____