



Growth Resources

# Product Transaction Specialist Sales Rep Profile Structured Interview Questionnaire

<i>Agreed-Upon Skills</i>	Candidate Score
MAXIMIZES SALES RESULTS THROUGH NEW BUSINESS OPPORTUNITIES	
QUALIFIES PROSPECTS WITH SWIFT ASSESSMENT OF INTEREST LEVEL	
CLOSES THROUGH EMOTIONAL APPEAL	
TAKES INITIATIVE TO ADVANCE PERSONAL GOALS	
PERSEVERANCE	

<b>Applicant:</b> _____
<b>Date:</b> _____
<b>Interviewer:</b> _____